

A Systems Designer and Manager with extensive and effective experience in small business administration and organisational, ordering and CRM processes utilising appropriate IT solutions.

David Eggins Curriculum Vitae
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Technical Skills

- Business System Software Design and Production (including EasyLedger[©])
- Systems Analysis and Design
- Web Construction and Design
- E-marketing and Social Media
- SQL Analysis & Crystal Management Reports Production
- IT Support/Training (Group & 1-1)
- Project Management and Bid Writing
- Report, Creative and Technical Writing
- Translation (Technical and Reporting)

Professional and Personal Skills

- Management, Mentoring and Training
- Business Administration
- Excellent all Round Communicator
- Dynamic Presenter & Innovative Problem Solver
- Creative Thinker
- Presenter and Public Speaker
- Multiple Sports Abilities (Participation, Administration and Management)

Current Employment

Polymath Services Newquay, Cornwall (1990 -) Self Employed **Systems Designer and computer professional**, producing bespoke order processing systems and offering consultancy on IT best practice for small to medium businesses across a wide range of business and volunteer sectors.

Currently designing and managing implementation of a multi-user order processing and delivery management system for a flourishing commercial laundry in Wadebridge, building and managing an acclaimed website for Newquay Cricket Club, www.newquaycc.co.uk and running an e-campaign for the Chippy, Newquay - @thechippynewqua / www.thechippynewquay.co.uk

Previous Employment (included freelance contracts)

Cornwall & Devon and Isle of Wight Careers Services (1993-1995) **Consultant Trainer** responsible for design, delivery and assessment of IT training for all levels of staff in the use of a major new computer system. Training consisted of three-day sessions per group in theory and practice with post-training one-to-one support. £20,000 p.a.

The WordHouse, Stafford (1994-95), Technical Translator (German/French), Translations for Nokia and Oil Companies based in North Africa (per translation)

Aztec Office Equipment Truro, Cornwall (1989 - 1990) **IT Sales Coordinator and Support Manager** for IBM Computers and Peripherals. Manager for a team of support staff and responsible for ideally problem free sales of IBM Business solutions and support contracts. Key customers included the local authority. £13,000 p.a. plus commission. Targets were consistently achieved.

Counthouse Computers Camborne, (1988 -1989) **Project Manager** – team of programmers designing and implementing systems (for Health, VAT, Ordering and Stock Control departments) for local government organisations and businesses, mainly in the North West, where the parent company, Combat Micro, was situated. £11,000 p.a.

Coren Associates Sutton, Surrey (1986 to 1988) **Senior Analyst/Programmer** designing and delivering office & sales administration systems for key national account customers. £12,000 p.a.

Emptech Ltd Plymouth, Devon (1985 to 1986) **Trainee Analyst/Programmer** on an intensive paid-to-train scheme £70.00 per week government grant.

Treseder Florists Truro, Cornwall (1983 to 1985) **Transport Manager**, £6000 p.a.

Executive and Directorial Experience

Newquay Cricket Club (2009 to Current) **Chairman**, successfully turning around a club in decline to a promotion challenging first team with a flourishing playing strength, creating a new positive club ethos and external perception, leading a committee of dedicated volunteers, directing and managing strategy, club policies and structures, and managing development, discipline and commitment of all members.

Newquay Sports Centre (2000 to 2009) **Chairman and Director** of the Executive Board and **Joint Project Manager** in securing a £4,000,000 site renovation with Lottery Funding. Working extensively on PR and User Requirements and Costing

Rotary Club of Newquay (1999 to 2011) **President** Year 2005 with full executive responsibility across the years' membership. **Master of Ceremonies** 2004-2007.

Newquay Squash Club (1998 to 2003) **Chairman**, leading the committee and guiding the club successfully through a turbulent period despite a wider decline in the sport.

Cornwall County Squash League (1992 to 1998) **League Secretary**, responsible for twenty clubs designing and implementing the rankings system and managing leagues, disputes and discipline.

Education

Truro School 1971 – 1978

- 3 A' Levels, 10 O' Levels

University College London 1979 – 1982

- Undergraduate Study in German/French
- Gap Year 1978 to 1979 (See Additional Information/Page 3)

Educational Achievements

- UCL 1st 15 Rugby, Performed in Edinburgh Festival 1982, Truro School Prefect, Played for First Team Rugby and Football, School Colours in Football

Additional Information

Year Abroad (1981- 82) Lived in Germany teaching English in a Secondary School (11 – 18) as an Assistant Teacher. Also designed and delivered English classes at a night school

Gap Year (1978 to 1979) Lived and worked in Germany as a quality controller.

Personal Interests

- Travel – esp. Historical Europe
- Quizzes – designed and delivered quizzes in general knowledge and specialist subjects
- Sport Spectatorship – local, county, national and international
- Competitive Sports:
 - Squash - twenty two years as a team and county ranked player (top 50 2001-3)
 - Sailing – lifelong hobby; competitive up to national championships, dinghies to 10m yachts
 - Cricket – forty years at club level
 - Rugby – fifteen years and senior club captaincy
- Music – listening, live music, concerts, amassing lifelong collection, music history knowledge
- Languages – reading in English, French and German

References

Excellent professional and personal references on request.

I hereby certify that the information I have provided here is as recent and accurate as possible, to the best of my knowledge.

David Eggins 2013